

## Message Text

UNCLASSIFIED

PAGE 01 MUSCAT 00452 230409Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----230955Z 048590 /22

R 230330Z MAR 77  
FM AMEMBASSY MUSCAT  
TO SECSTATE WASHDC 3051  
USDOC WASHDC

UNCLAS MUSCAT 0452

E.O. 11652: N/A  
TAGS: BEXP MU  
SUBJECT: FOREIGN GOVERNMENT TENDER--VHF RADIO COMMUNICATIONS  
EQUIPMENT

REF: USDOC 20398

1. 523/01/T0004
2. 032277
3. LBWARREN
4. 523 OMAN
5. N - GOVT AGENCY
6. WRITE OR CABLE
- 6A THE TENDER BOARD, OFFICE OF THE GOVERNOR OF THE CAPITAL,  
P.O. BOX 787, MUSCAT, SULTANATE OF OMAN
7. NA
8. DEADLINE: MAY 2, 1977, 9:00 A.M.
9. FOREIGN GOVERNMENT TENDER - 201
10. DESCRIPTION:

A. ONE DUAL 50-WATT TRANSMITTER AND DUAL RECEIVING SYSTEM  
COMPLETE WITH ANTENNAS AND TOWERS FOR INSTALLATION AT SEEB  
INTERNATIONAL AIRPORT.

B. FOUR DUAL 50-WATT VHF TRANSMITTER/RECEIVER REMOTE  
RELAY SYSTEMS COMPLETE WITH ANTENNAS, REMOTE MONITORING  
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SYSTEM, SHELTER, AND ELECTRIC POWER SYSTEM.

C. ONE CENTRAL MONITORING RECEIVER.

II. OPERATION REQUIREMENT: THE EQUIPMENT WILL BE USED FOR  
SEEB INTERNATIONAL AIRPORT. THE VHF RELAY SYSTEMS SHALL BE  
DESIGNATED FOR UNATTENDED OPERATION IN REMOTE AREAS, THUS

HOLDING NEED FOR MANUAL OPERATION TO A MINIMUM. EMPHASIS SHOULD BE DIRECTED TOWARD HIGH RELIABILITY AND SIMPLIFIED MAINTENANCE AND CALIBRATION REQUIREMENTS. OFFSET FREQUENCY TECHNIQUES WILL BE USED TO AVOID HETRODYNE INTERFERENCE BETWEEN GEOGRAPHICALLY-SEPARATED TRANSMITTERS OPERATING ON THE SAME FREQUENCY.

12. DOCUMENTATION: TENDER DOCUMENTS MAY BE PURCHASED FROM THE OMAN TENDER BOARD, OFFICE OF THE GOVERNOR OF THE CAPITAL, P.O. BOX 787, MUSCAT, SULTANATE OF OMAN. THE PRICE OF THE TENDER DOCUMENT IS R.O. \$30 (\$87). TENDERERS SHOULD SUBMIT THREE COPIES OF THEIR PROPOSAL AND ASSOCIATED TENDER DOCUMENTS, ALONG WITH A DETAILED PROJECT SCHEDULE. PROPOSALS MUSCT COMPLY WITH ICAO ANNEX 10, VOL. I AND II ON INTERNATIONAL STANDARDS AND RECOMMENDED PRACTICES FOR AERONAUTICAL TELECOMMUNICATIONS. TENDER PROPOSALS AND ASSOCIATED CORRESPONDENCE SHALL BE IN THE ENGLISH LANGUAGE.

13. PRICING: PRICES SHALL BE QUOTED IN RIALS OMANI, CIF SEEB INTERNATIONAL AIRPORT, MUSCAT, AND SHALL INCLUDE A SEPARATE BREAKDOWN OF EQUIPMENT COST, INSURANCE, AND AIR FREIGHT. NO ESCALATION OF EQUIPMENT PRICES WILL BE ALLOWED., AND PAYMENT OF CUSTOMS DUTIES WILL BE THE RESPONSIBILITY OF THE TENDERER. TEN PERCENT OF TOTAL COST OF EQUIPMENT WILL BE RETAINED, SUBJECT TO SATISFACTORY PERFORMANCE OF EQUIPMENT THROUGH THE WARRANTY PERIOD. ADVANCE PAYMENT WILL NOT EXCEED 20 PERCENT OF TOTAL COST AGAINST A BANK GUARANTEE. PROGRESS PAYMENTS WILL BE NEGOTIATED WITH THE SUCCESSFUL TENDERER. NO CONSIDERATION SHALL BE UNCLASSIFIED

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GIVEN TO ANY TENDER BASED ON ALLOWING A CERTAIN PERCENTAGE OF DISCOUNT ON THE LOWEST TENDER SUBMITTED BY OTHERVHTENDERERS.

14. DELIVERY: TENDER DOCUMENTS SHALL BE ENCLOSED IN A SEALED ENVELOPE ADDRESSED TO THE TENDER BOARD. BELOW THEY

ADDRESS SHALL BE WRITTEN "TENDER FOR VHF RADIO COMMUNICATIONS EQUIPMENT". THE TENDERER OR HIS REPRESENTATIVE SHALL DELIVER THE COMPLETED TENDER DOCUMENTS TO THE OFFICE OF THE GOVERNOR OF THE CAPITAL AT MUSCAT. WE HAVE BEEN INFORMED THAT FOREIGN FIRMS WISHING TO PARTICIPATE IN OMAN-GOV TENDERS WILL AT SOME TIME NEED TO REGISTER WITH THE TENDER BOARD.

15. WE HAVE PURCHASED TENDER DOCUMENTS FOR AEROCOM AS REQUESTED REFTEL AND ARE POUCHING IT TO TRADE OPPORTUNITIES PRTORAM, RM. 2323, USDOC WASHDC.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Release Event:** n/a  
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**TAGS:** BEXP, MU  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009